



## John Vislosky

Senior Vice President Access Spectrum, LLC

### Speaker's Bio

John Vislosky is a 1982 Graduate of the United States Military Academy, West Point, with a Bachelor of Science in Engineering and Management.

He proudly served in the United States Infantry and later commanded an US Army Special Forces A-Team (Green Beret), Counter Terrorism unit operating in the Middle East.

After his military service, John held senior management positions at *Pepsi and MCI* before forming his own company in 1990, *Brandywine Retained Ventures, Inc. or BRV*.

*BRV* supported start up, technology companies in executing their strategic plan and commercializing their software and hardware products. As President and CEO of *BRV*, John grew his company to 22 employees and 5 offices throughout the United States.

In 1998, John successfully sold his company to *Korn Ferry International's Emerging Technologie Group*. After serving 2 years as a Managing Director and integrating his company into Korn Ferry, John left to begin working independently with Private Equity Firms to establish sales functions and product commercialization strategies.

The first company he worked with was *Access Spectrum LLC*, who was successful in the 2000 Auction of the 700 MHz Spectrum. John was responsible for building the sales team that closed commercial leases for the 700 MHz Spectrum. After John's arrival, *Access Spectrum* also privately purchased the Nationwide 220 MHz Spectrum which was subsequently sold to the 4 National Freight Railroads.

From there, John went on to work with two other privately held companies, *Kentrox*, in Telecommunications and, *SupplyPro Inc.* in technology, supply chain management. In both of those companies, John was responsible for sales revenue, the building and the management of sales teams in over 40 countries.

In August of 2013, John was asked to return to *Access Spectrum* as the Senior Vice President to monetize and sell the Upper 700 MHz A Block Spectrum for the current Private Equity license owners. This Block of spectrum is ideal for utilities and other critical infrastructure providers given its unique propagation characteristics and nationwide availability.

Please welcome John to the podium.